



Code : 1445

2021 Investor Conference

Dec. 1 , 2021

UNIVERSAL TEXTILE CO., LTD.



Disclaimer

- ◆ The information contained in this presentation includes materials of the company overview, financial figures, future plan and etc.
- ◆ The Company has not issued a financial forecast, the information contained in this document regarding the Company's financial, Business, Q & A description involved in the future business and industry development . The views of the exhibition may differ from the actual results of the future. This difference reasons may include changes in market demand, price fluctuations, competitive behavior, the international economy status, exchange rate fluctuations, upstream and downstream supply chain and other various risk can not grasp by the company.
- ◆ The future of this document reflects the company's view of the future. If any of these changes or adjustments in the future, the company is not responsible for remind or update.



Agenda

- 01** Company Profile
- 02** Industry Profile
- 03** Business Operations
- 04** Financial Summary
- 05** The Outlook
- 06** Q&A



Company Profile

Inception	1969/9/12
Capital	NTD1.306 billion
Chair man	Mr. Chang,Yu-Shen
Date of Listing	1991/2/5
Headquarters	7/F 62-5 SINING N. ROADTAIPEI TAIWAN R.O.C.
Factory	Weaving : Taoyuan site (120 looms) Luzhu site(180 looms) Spinning : Changbin site 22 textured machines
Employees	365
Main Products	Polyester filament woven fabrics Polyester draw textured yarn (P-DTY)
Market	Fabrics: 90% for export sales Textured yarns: 99% for domestic sales



Company Profile

Taoyuan Since 1969



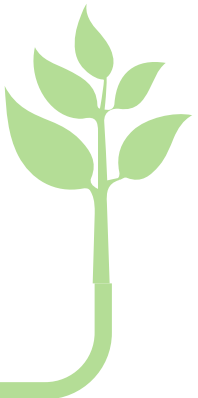
Taipei Office Since 1969



Luzhu Since 1978

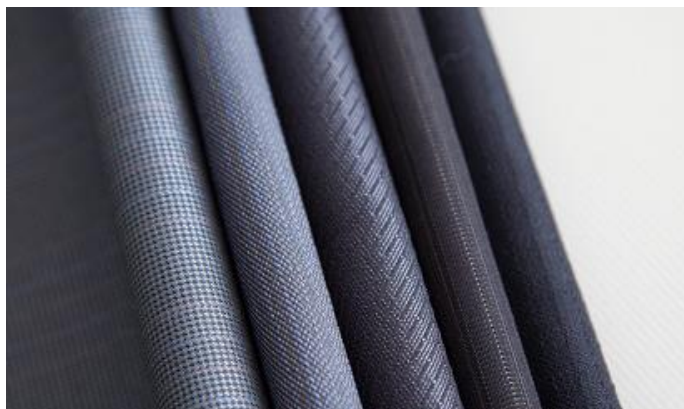
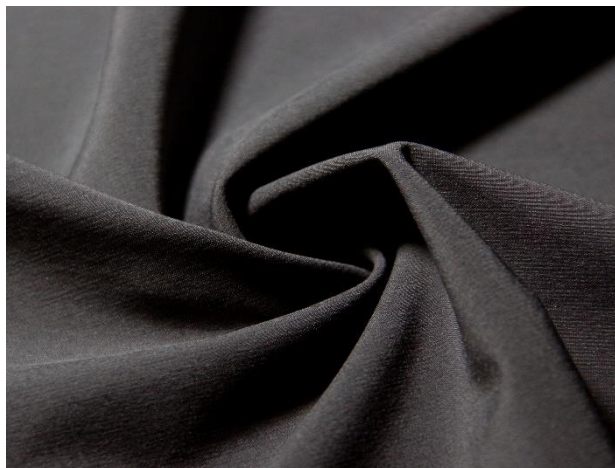


Changbin Since 1998





Company Profile-Fabrics



Fashion

Provide selected fabrics for target market with various patterns in accordance with current fashion trend .

Function

With combination of fabric design and additional finishing to provide multifunctional fabrics.

Products

100% polyester filament woven and T/R interweaving 、 High Twist 、 Linen-Like 、 Wool-Like 、 Elastic fabrics and Moisture and Quick Dry functional fabrics.

Markets

Middle East 、 North America 、 Europe 、 Southeast Asia and China.





Company Profile-DTY



Products

- Long and short fiber composite, T/CD composite yarn and HI-CR series
- Special-shaped section, graphene and environmentally friendly yarn series
- Compound yarns such as woolly like&stretch 、linen look series

Business item

woven fabric :

Apply to Furnishings 、 Fireproof yarn for baby carriage 、 Yarn for running belt 、 Industrial composite yarn 、 Fashion 、 Sports and Casual fabric.

knitting fabric :

Apply to Sports 、 Fashion 、 Women's clothing 、 Casual 、 Golf series and Shoe upper cloth.

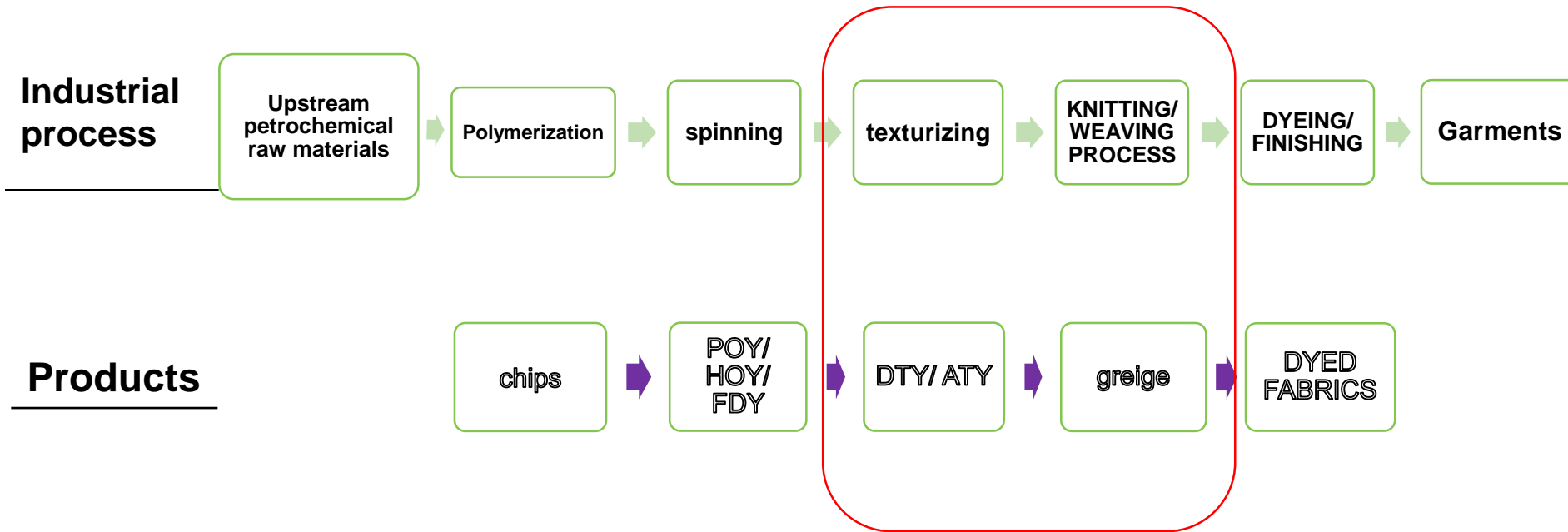
Markets

- Foreign and domestic weaving factories.
- Knitting brand.

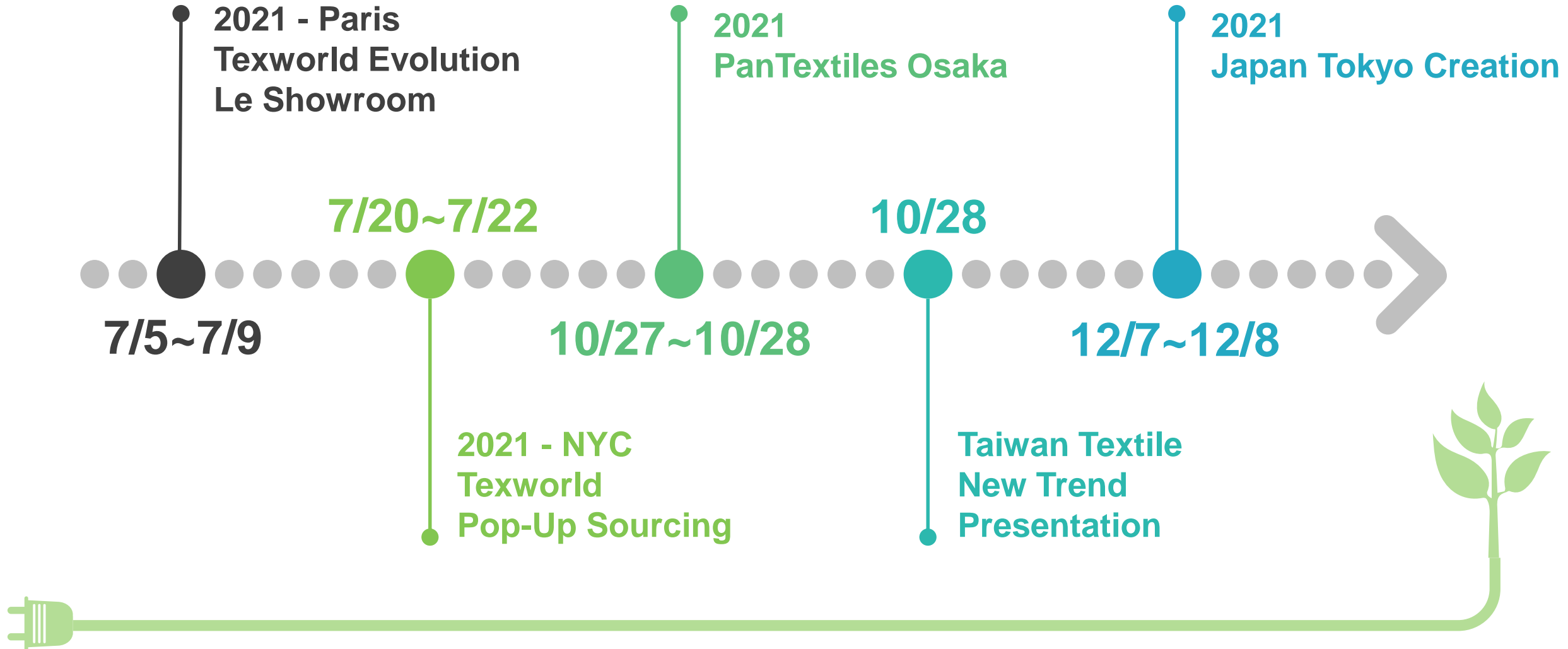


Industry Profile

The textile industries in Taiwan can be divided to upstream, midstream and downstream ones. From the top to bottom, all industries are highly linked from the material supply to its final production/ sales. P-DTY and Polyester filament woven fabrics are the core business for Universal Textile

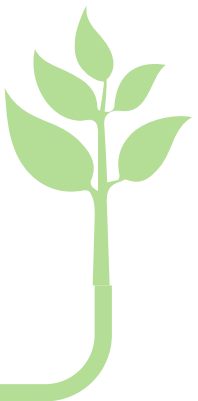


Business Operations



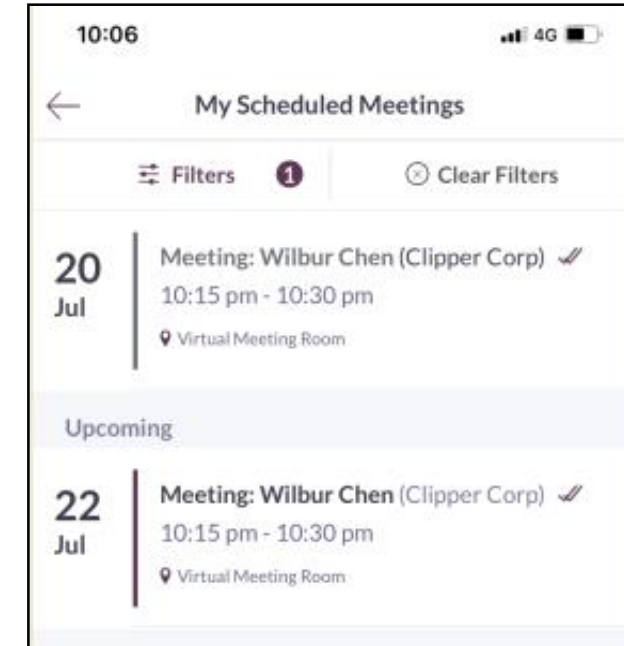
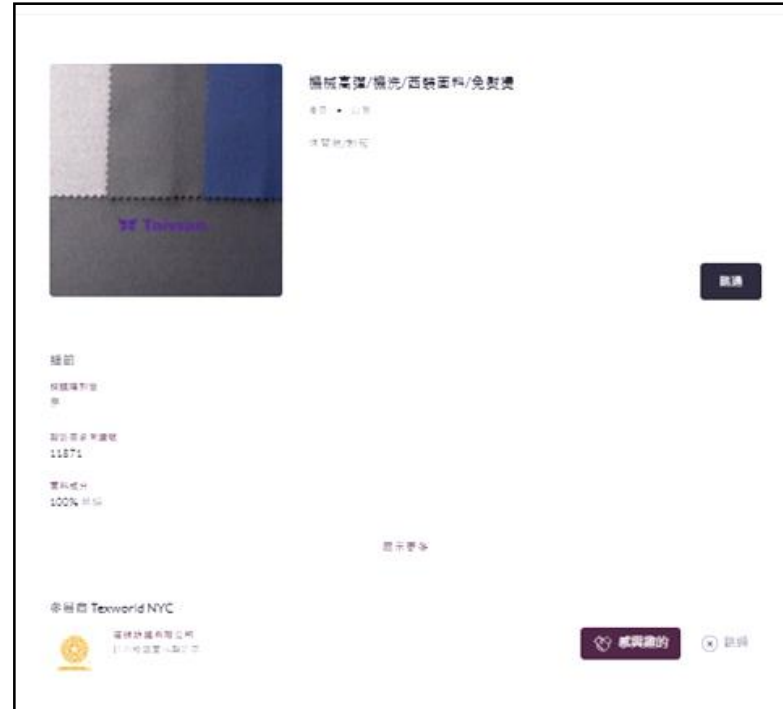


2021 – Paris Texworld Evolution Le Showroom





2021 - NYC Texworld Pop-Up Sourcing



2021 - Pan Textiles Osaka

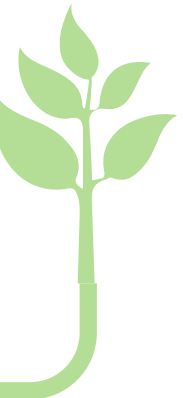


Taiwan Textile New Trend Presentation

經濟日報

二、新產品介紹及研討會

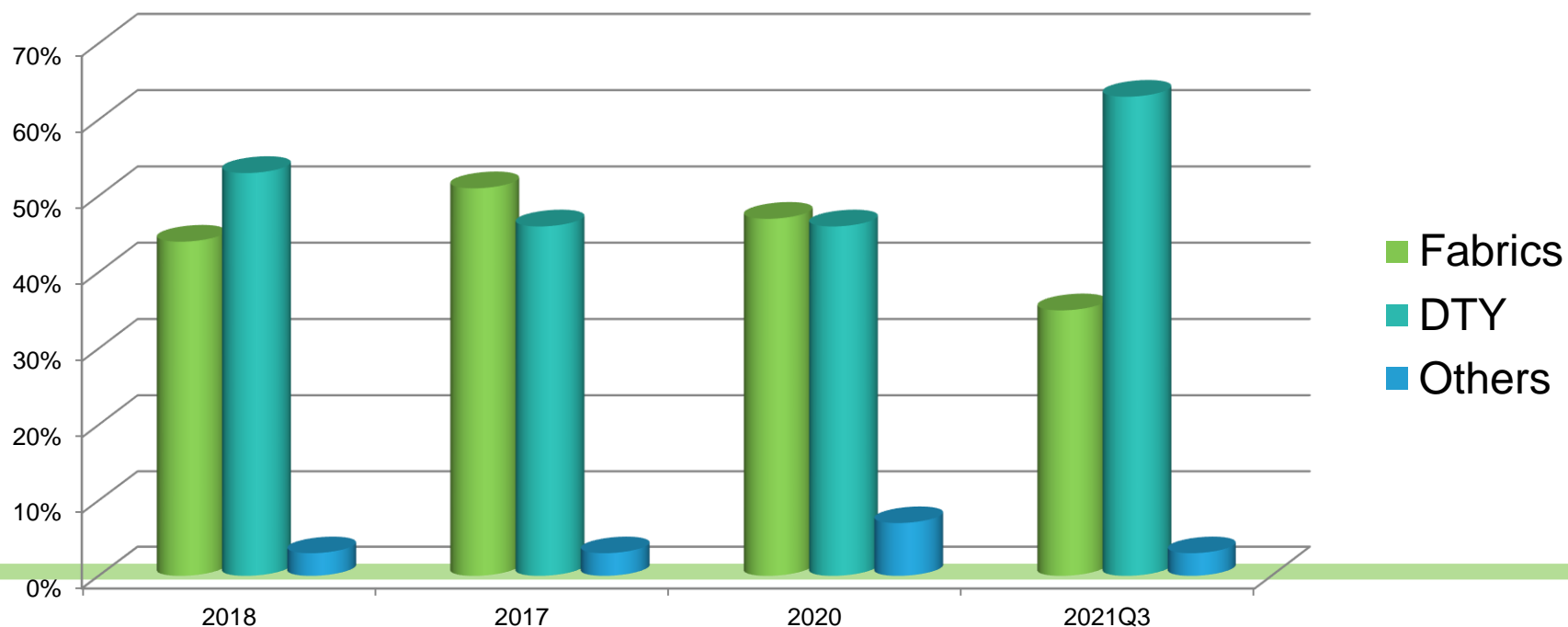
由永光、漢鴻、德春、流亞、勸揚、大宇、聚紡、福聯及豪紳公司等9家聯合發表新產品。於10月28日假紡拓大樓十七樓第一會議室進行新產品的發表，主題包括「永光化學Evereco PU系列產品應用與發展」、「保健紡織品新紀元 - Alpha波纖維」、「石墨烯功能性纖維」、「打造紡織矽谷平台：以智慧製造，領航雲世代」、「數位新氣象，加速紡織業的營運生態」、「新趨勢炫風紗----機能、時尚環保及石墨烯創新運用」、「防水透濕機能性紡織品於永續發展之應用」、「復刻梭故事，創新織衣裳」及「特殊纖維與智慧紡織品的應用」等，內容極為豐富，特將發表內容及各發表廠商連絡資料印製成冊，供業界作為後續連絡，進行合作研發或策略聯盟的參考。



Revenue

Unit : NTD millions

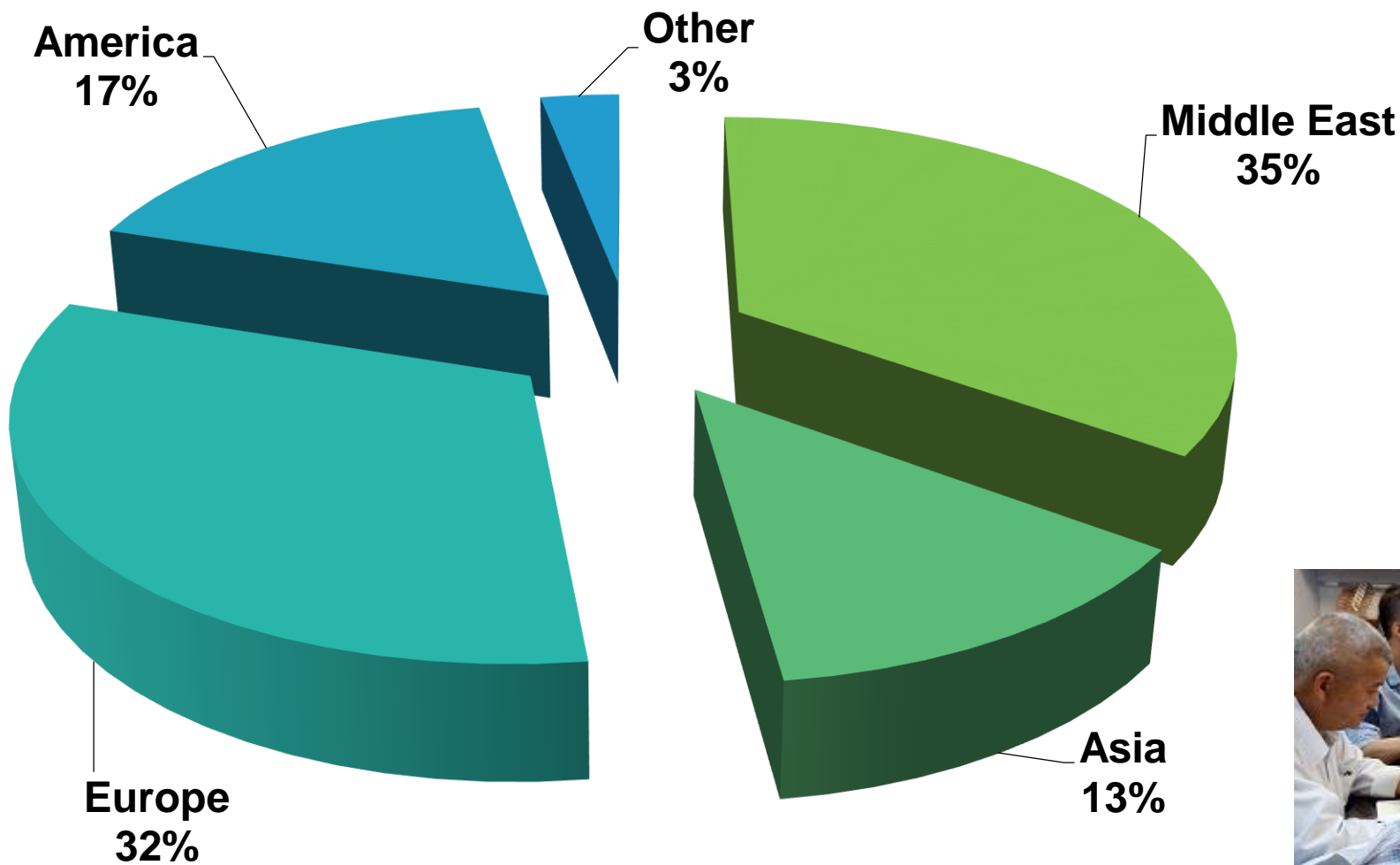
Year Product	2018		2019		2020		2021Q3	
	NTD	%	NTD	%	NTD	%	NTD	%
Fabrics	685	44	705	51	434	47	306	35
DTY	839	53	632	46	418	46	553	63
Others	48	3	34	3	65	7	25	3
Total	1,572	100	1,371	100	917	100	884	100





Market Distribution

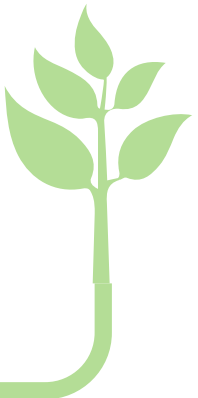
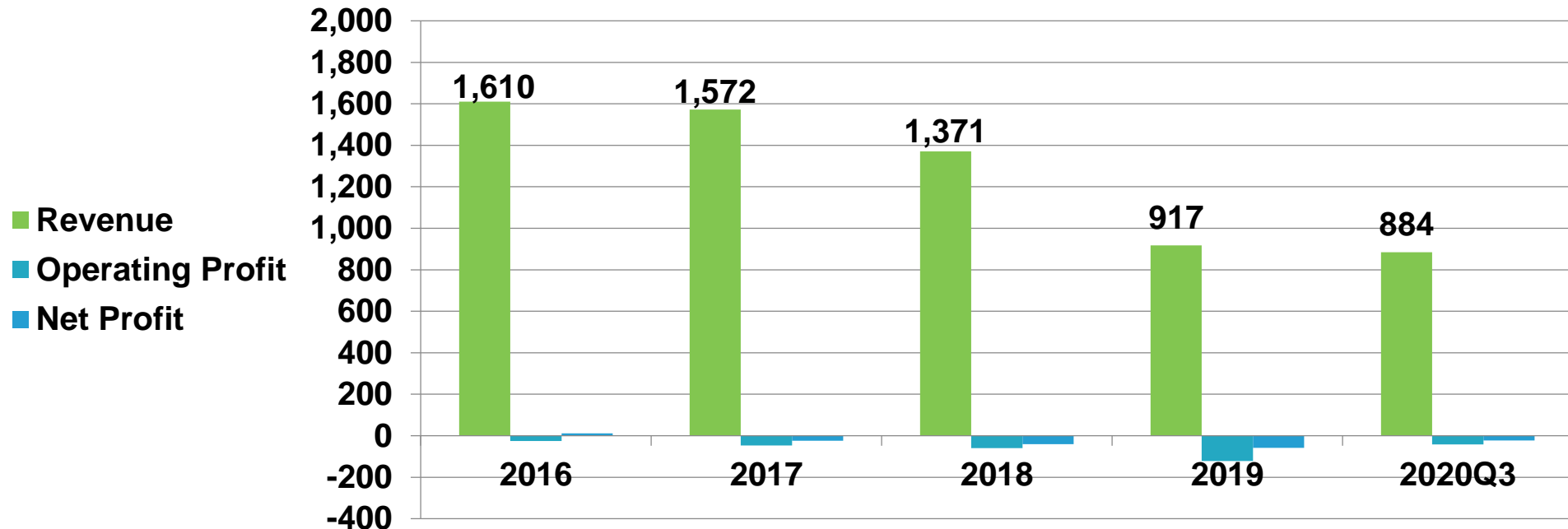
2020 Fabrics Business Market Distribution



Simplified Income statement

Unit : NTD millions

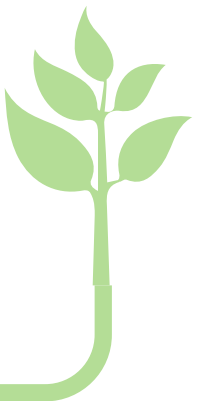
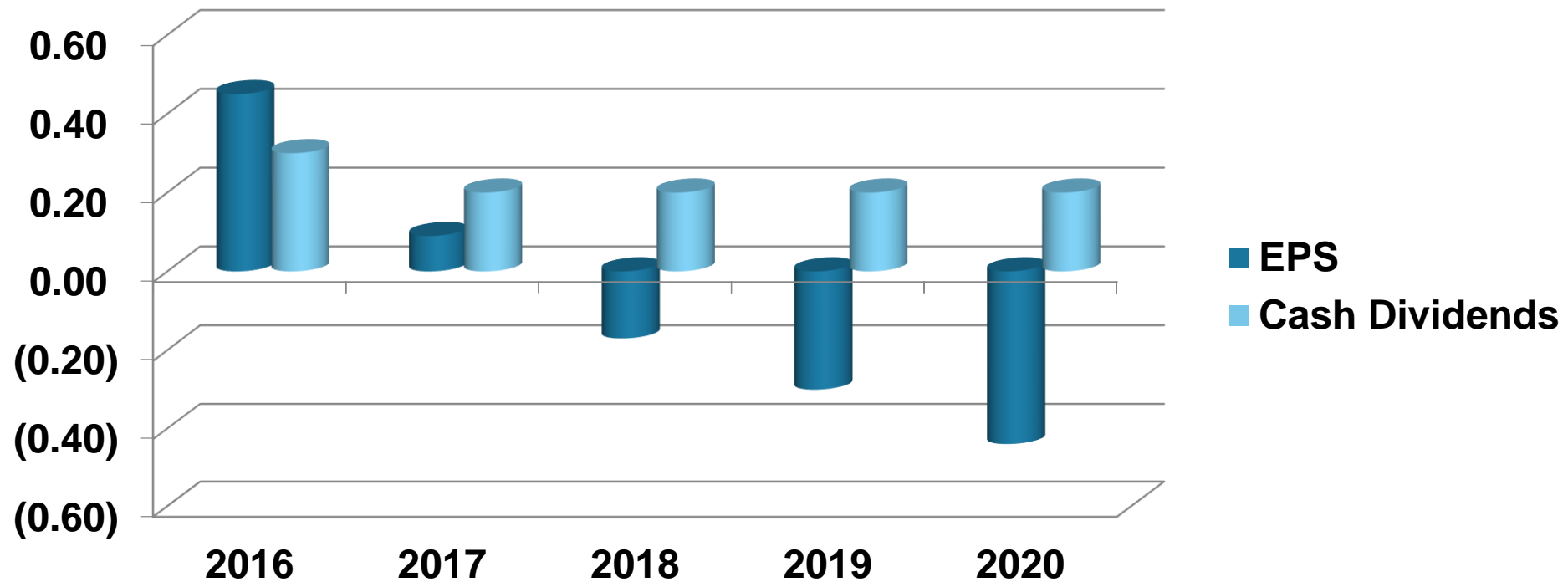
項 目	2017	2018	2019	2020	2021Q3
Revenue	1,610	1,572	1,371	917	884
Gross Profit	100	81	70	(5)	52
Operating Profit	(25)	(47)	(60)	(122)	(42)
Net Profit	12	(24)	(40)	(58)	(23)



EPS & Cash Dividends In Last Five Years

Unit : NTD

	2016	2017	2018	2019	2020
EPS	0.45	0.09	(0.17)	(0.30)	(0.44)
Cash Dividends	0.30	0.20	0.20	0.20	0.20



The Outlook

01

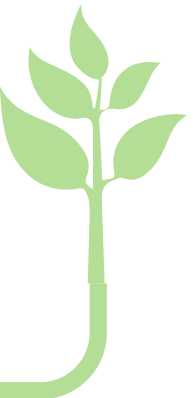
Product transformation : Promote epidemic prevention, antibacterial, environmental protection, sports and leisure products.

02

Cultivate potential markets, Expand customers.

03

Digitalize production equipment, strengthen Human Resources training.





Thank You !

Q&A

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